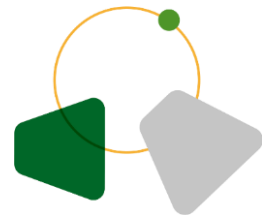


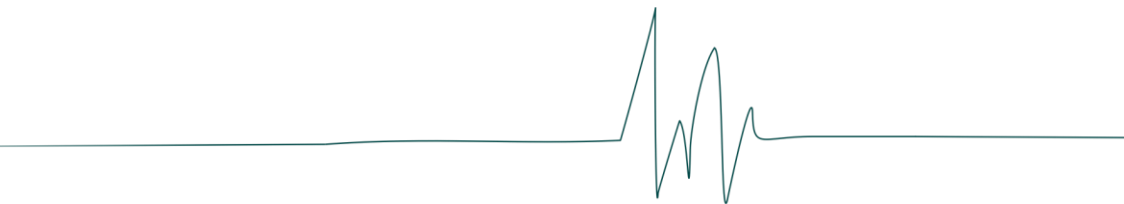
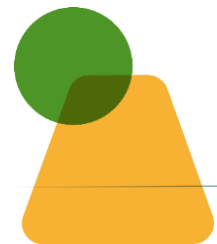


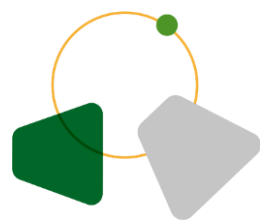
Health, the most valuable thing is
entrusted to us!

Health, the most valuable thing is



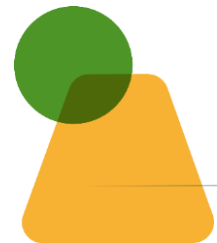
«Borisovskiy zavod meditsinskikh preparatov»
OJSC is a key leader in the Republic of Belarus
in production and in supply of medicines.





MISSION:

To protect, strengthen, restore people's health.



ADVANTAGES:



55 years of
successful work



Supplies to more than
20 countries of the world



Availability and
efficiency



Multistage quality
control system



Over 300 assortment
items portfolio



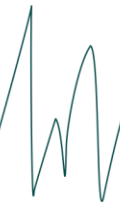
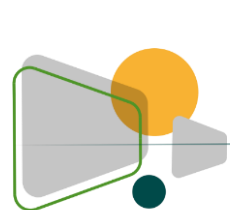
Well-established system of
logistics and storage of
manufactured products

The volume of industrial production in 2021:

372,4 mln.byn

143,5 mln. \$ (in equivalent)

116,7 % to 2020



PRODUCT PORTFOLIO:

More than **300**
names of medicines

12
pharmacological groups

Each year **10** items of
modern medicines
of different pharmacotherapeutic groups



The core-business of the company is production of medicines for treatment of :

cardiovascular
system

diabetes

neurological diseases

diseases of
gastrointestinal
tract

infection
diseases
and others.



Main forms of manufactured medicines:

solution for
injection

powder for
injections in
vials
(antibiotics)

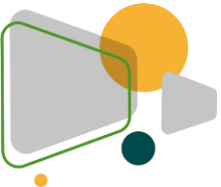
tablets
(including tablets with
modified release)

capsules

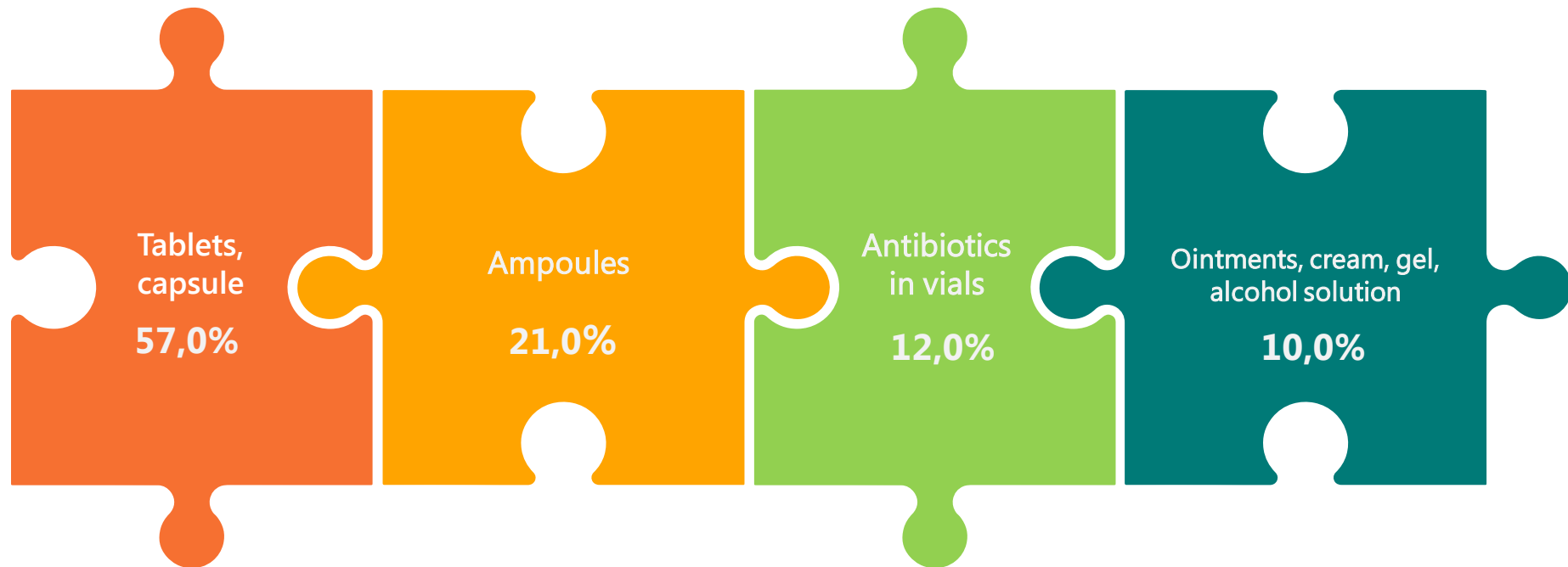
liquid phytochemical
drugs (tinctures,
medical drops)

soft dosage forms
(ointments, gels,
liniments)

«BZMP» OJSC owns more than
300 technological for production of medicines.



PRODUCT PORTFOLIO:



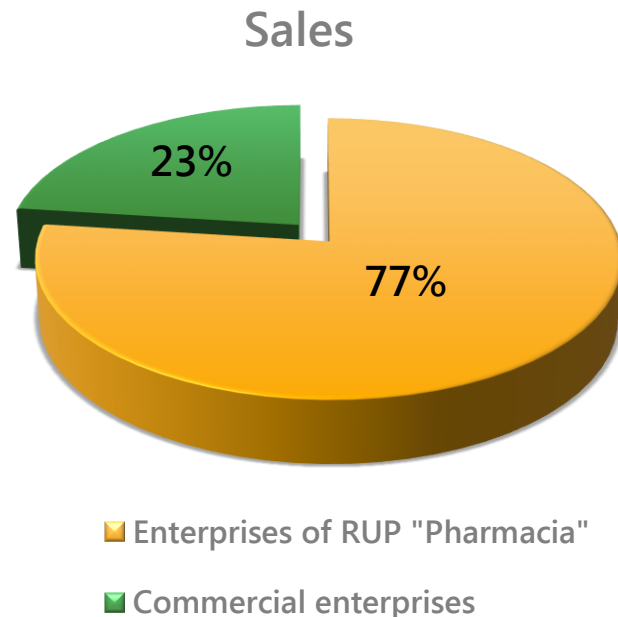
DOMESTIC TRADING PARTNERS :

Sales of medicines in the
Republic of Belarus amounted to:

170,4 mln. byn

65,7 mln. \$ (in equivalent)

105,7% in compared to 2020



SALES GEOGRAPHY



 Азербайджан / Azerbaijan

 Армения / Armenia

 Афганистан / Afghanistan

 Беларусь / Belarus

 Грузия / Georgia

 Ирак / Iraq

 Йемен / Yemen

 Казахстан / Kazakhstan

 Кыргызстан / Kyrgystan

 Латвия / Latvia

 Литва / Lithuania

 Македония / Macedonia

 Молдова / Moldova

 Монголия / Mongolia

 Россия / Russia

 Сербия / Serbia

 США / USA

 Таджикистан / Tajikistan

 Туркменистан / Turkmenistan

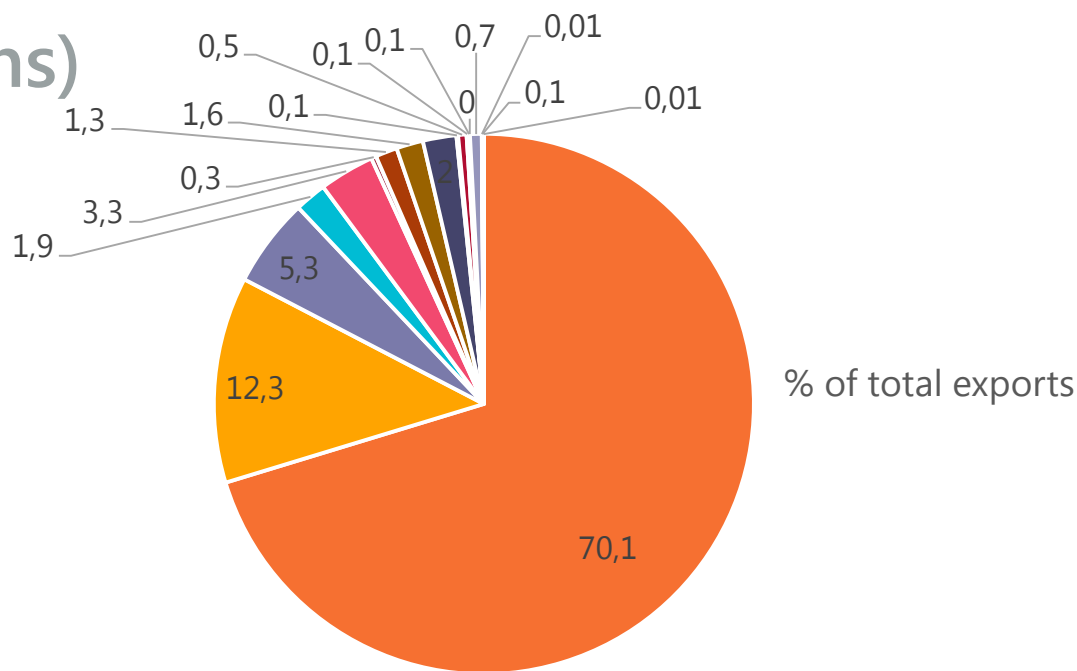
 Узбекистан / Uzbekistan

 Украина / Ukraine

About 50%
of produced medicine is exported annually

«BZMP» OJSC supplies its products to overseas markets through distribution network consisting of 126 distributors. Medicines are exported to more than 20 countries worldwide: CIS countries, Asia, Africa and America countries.

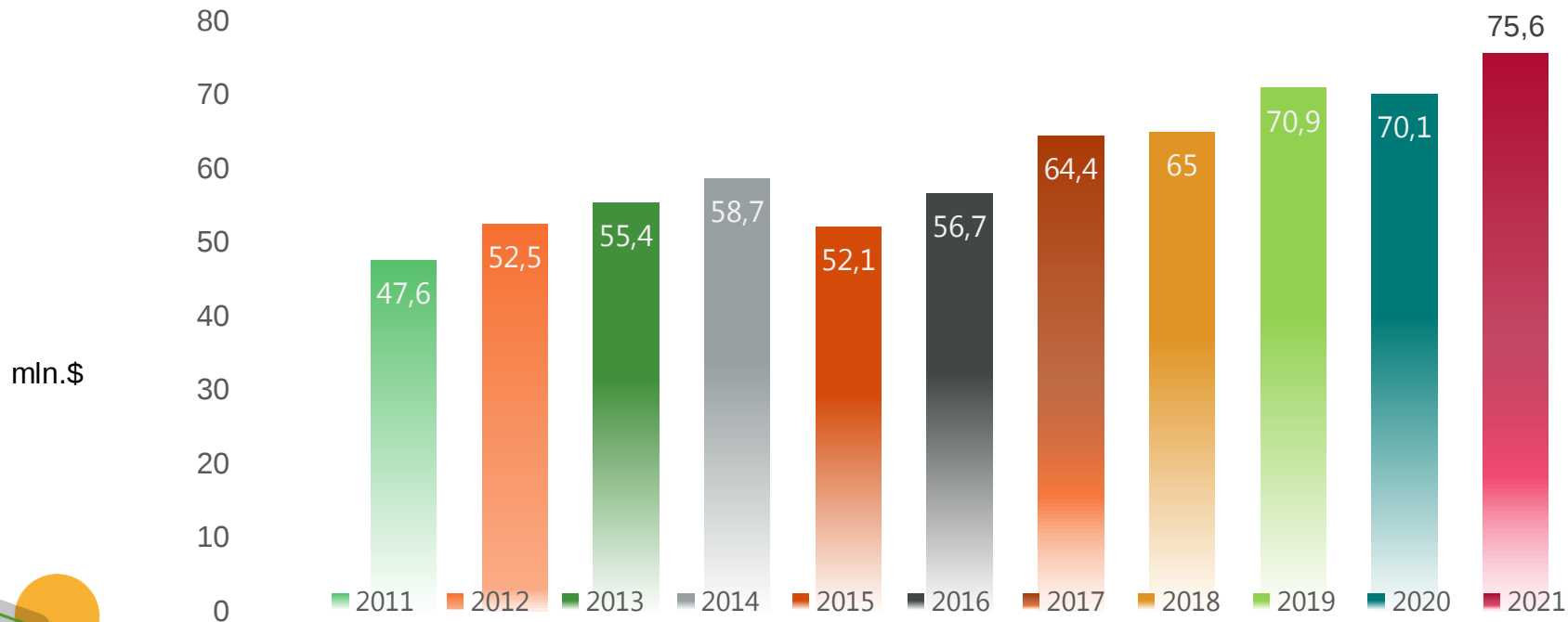
OUR PARTNERS (export regions)



- Russia
- Kazakhstan
- Azerbaijan
- Turkmenistan
- Kyrgyzstan
- Ukraine
- Moldova
- Armenia
- Georgia
- Afghanistan
- Iraq
- Macedonia
- Mongolia
- Lithuania
- Latvia
- Somalia
- Serbia
- Yemen

EXPORT VOLUME:

Export sales **in 2021** totaled **\$ 75.6 million**



Implemented INVESTMENT PROJECTS



Name of investment project	Terms of implementation	Capital investment cost, million USD
Build-up of new production for sterile filling of powder in bottles (antibiotics)	2013-2015rr.	25,5
Reconstruction of ampoule production	2015 – 2018 rr.	25,0
"Creation of production of new names of import-substituting solid dosage forms" (2nd stage)	2018-2021 rr.	2,4



Prospective INVESTMENT PROJECTS



Name of investment project	Terms of implementation	Capital investment cost, million USD
Creation of new production of solid dosage forms at OJSC "BZMP"	2021- 2027 rr.	50,0
Reconstruction of tablet production	2021-2028 rr.	25,0
Reconstruction of an industrial building on an area of 8.3 hectares for a warehouse for finished products	2021-2023 rr.	6,4
Establishment of the production of medicines	2026-2030rr.	80,0

CERTIFICATES

Certificates of compliance of the production of medicines with the requirements of Good Manufacturing Practice (GMP), issued by the Ministry of Health of the Republic of Belarus.



**Production of solid dosage forms
(tablets, capsules)**



**Production of liquid
phytochemical forms**



Production of injection forms



**Production of soft
manufacturing dosage forms
(ointments, liniments,
creams, gels)**



**Production of antibiotics in the
form of powders for injections**

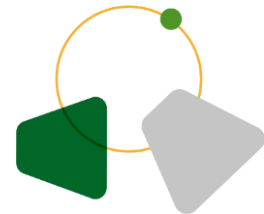
CERTIFICATES

- Certificate of conformity with the requirements of Decision No. 77 of the EEC of 03.11.2016 Rules of Good Manufacturing Practice of the Eurasian Economic Union No. GMP / EAEU / BY / 0056-2021 for the production of sterile drug solutions for injection in vacuum filling ampoules of workshop No. 1 of production site No. 8, validity period from 01/25/2021 to 01/28/2024.
- Certificate of conformity with the requirements of Decision No. 77 of the EEC of 03.11.2016 Rules of Good Manufacturing Practice of the Eurasian Economic Union No. GMP / EAEU / BY / 0052-2021 for the production of non-sterile solid dosage forms of workshop No. 3 of production sites No. 1, 2, valid from 01.25.2021 to 01/29/2024.
- Confirmation letter No. Rg02-000140 dated 01.21.2020 on compliance with the rules of Good Manufacturing Practice (GMP) of medicines for humans approved in the Republic of Moldova for production sites: workshop No. 1, PU No. 10, 11, 14; shop No. 4 - non-sterile drugs (tablets, capsules), shop No. 2 PU No. 2.3.

CERTIFICATES

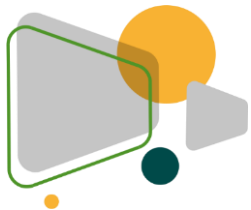
- Certificate of conformity with the requirements of Decision No. 77 of the EEC dated 03.11.2016 Rules of Good Manufacturing Practice of the Eurasian Economic Union No. GMP / EAEU / BY / 0088-2021 for the production of sterile medicinal products solutions for injection in syringe filling ampoules of the production site - workshop No. 1 production sites No. 10 ,eleven; non-sterile medicinal products solutions for external and (or) local use of the production site - shop No. 1 of production site No. 7; for the production of non-sterile medicinal products in the form of liquid and soft dosage forms of the production site - workshop No. 2, production sites No. 1,2,3, valid from 08/09/2021 to 08/16/2024.
- Certificate of Conformity No. S01-PR-323/01/02/K, confirming that the production of valerian extract tablets (0.02 g) (in glass vials and blister packs), folic acid (1 mg) (tablets in blister packs) packaging), Riboxin Borimed (200 mg) (coated tablets in blisters) complies with the requirements of Regulation of the European Parliament and of the Council (EC) no. 852/2004 dated April 29, 2004 on food hygiene, issued by the Latvian Certification Center.

CERTIFICATES STB ISO:

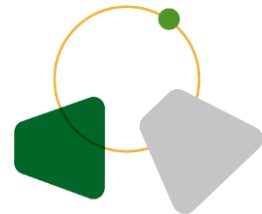


THE FOLLOWING MANAGEMENT SYSTEMS ARE IMPLEMENTED AT «BZMP» OJSC:

- quality and Operational Health and Safety Management Quality Management Systems for medical drugs and biologically active additives conformity STB ISO 9001 -2015
- environment Management Systems for production and sales of medical drugs (ecological certificate) STB ISO 14001-2017
- occupational Health & Safety System Certification for production of medical drug and dietary supplements - STB ISO 18001-2009



Quality Department



Quality department of the factory ensures efficient function of pharmaceutical quality system:

- quality management system;
- good manufacturing practice (GMP);
- quality control;
- management of quality-related risks;
- regular and recurrent quality control of products.



Laboratories are accredited within the accreditation system of the Republic of Belarus with the right to use the accreditation mark.

THE BEST EXPORTER

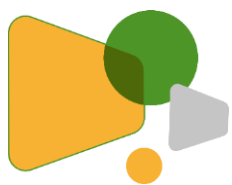
For the last years (since 2008) «BZMP» OJSC has been announced as a graduate in the republic contest – «The best exporter of the year» in the category «Production of goods intended or treatment and rehabilitation».



AWARD OF THE GOVERNMENT OF THE REPUBLIC OF BELARUS

«BZMP» OJSC was awarded by the Government of the Republic of Belarus for the achievement in the field of quality in 2019. The Company was awarded for implementation of high-efficient system of quality management and assurance of production of competitive quality products.





Thanks for attention!



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